



ანშენ ფარმა ANSHEN PHARMA

Company Name "Anshen Pharma" Ltd
Pharmaceutical Distribution & Wholesale
Country Georgia
Year Established 2009

Partnering for Better Health

Who We Are

We are a pharmaceutical distribution and wholesale company specializing in the import, local commercialization, and nationwide distribution of pharmaceutical products.



We act as a reliable link between international manufacturers and the local healthcare market.

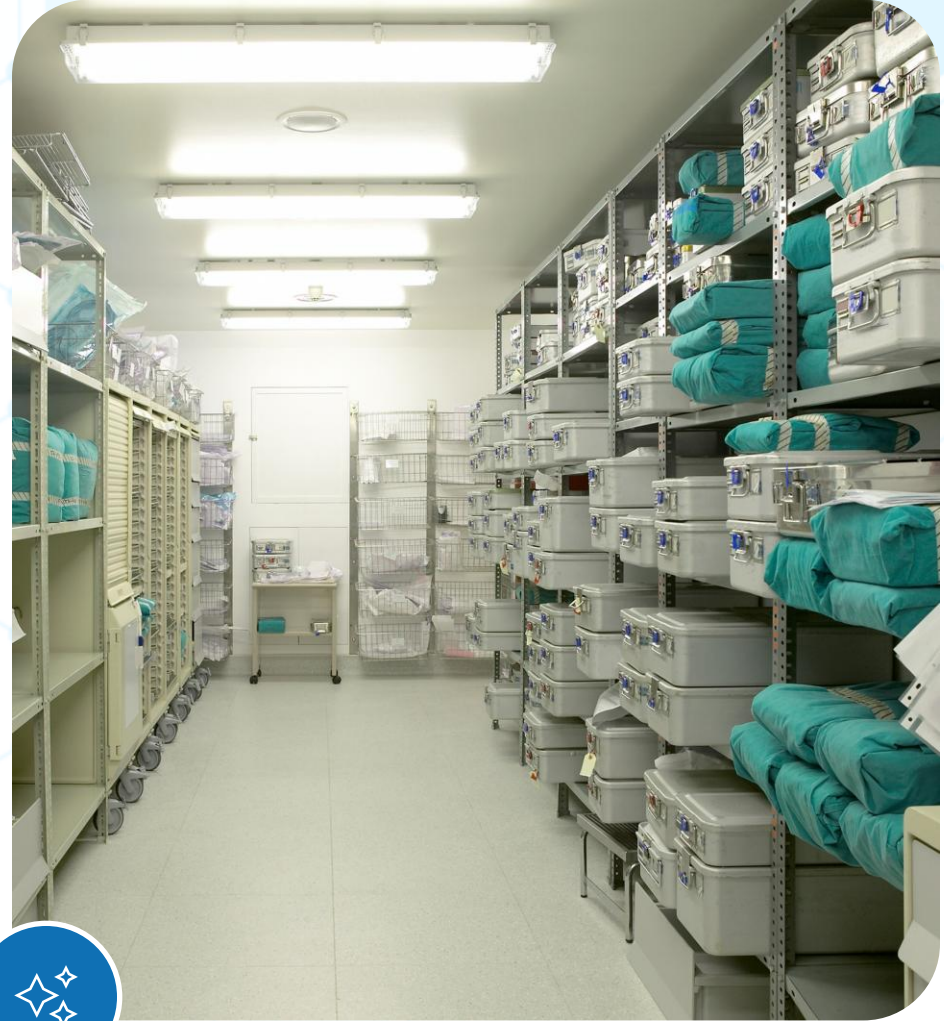


How We Operate

We partner with international pharmaceutical manufacturers, import finished products, and distribute them through an established national network of pharmacies and healthcare providers.

Activities:

- Import & regulatory coordination
- Wholesale distribution
- Market development & sales support



Product Categories

Our portfolio includes a diverse range of pharmaceutical products adapted to local market needs.

- Prescription medicines
- OTC products
- Food supplements
- Healthcare & medical products



Local Market Presence

Our products are widely available across the country through a well-established and continuously expanding network of local pharmacies and healthcare institutions. We maintain long-term, structured partnerships with major pharmacy chains, including Aversi, PSP, and Gepha, whose networks span over 1,200 pharmacies nationwide, as well as with independent local pharmacies, ensuring broad, reliable, and consistent access to our products across all regions.

Two Strategic Business Directions

Our company operates through two strategic business directions, allowing us to effectively serve both the private pharmaceutical market and public healthcare programs.

Private Market Distribution

We import and distribute pharmaceutical products for the private market, supplying local pharmacy networks and healthcare providers.

Public Procurement & State Healthcare Programs

Since 2013, our company has been actively participating in public procurement and state-funded healthcare programs. Our experience includes participation in national programs such as:

- Treatment programs for patients with rare diseases
- Chronic and lifelong replacement therapy programs
- Dialysis and kidney transplantation programs
- We operate in full compliance with public procurement regulations and healthcare standards.

Medical Sales Force & Market Strengths

Our dedicated medical representatives support sales and product awareness through daily field activities, including regular visits to physicians, product presentations, and the provision of medical information.

These activities are reinforced by our strong local market expertise, an experienced sales and medical team, and a transparent, reliable approach to cooperation with our partners.

International Partner Network

We have established and maintain professional partnerships with international pharmaceutical manufacturers based in various regions.

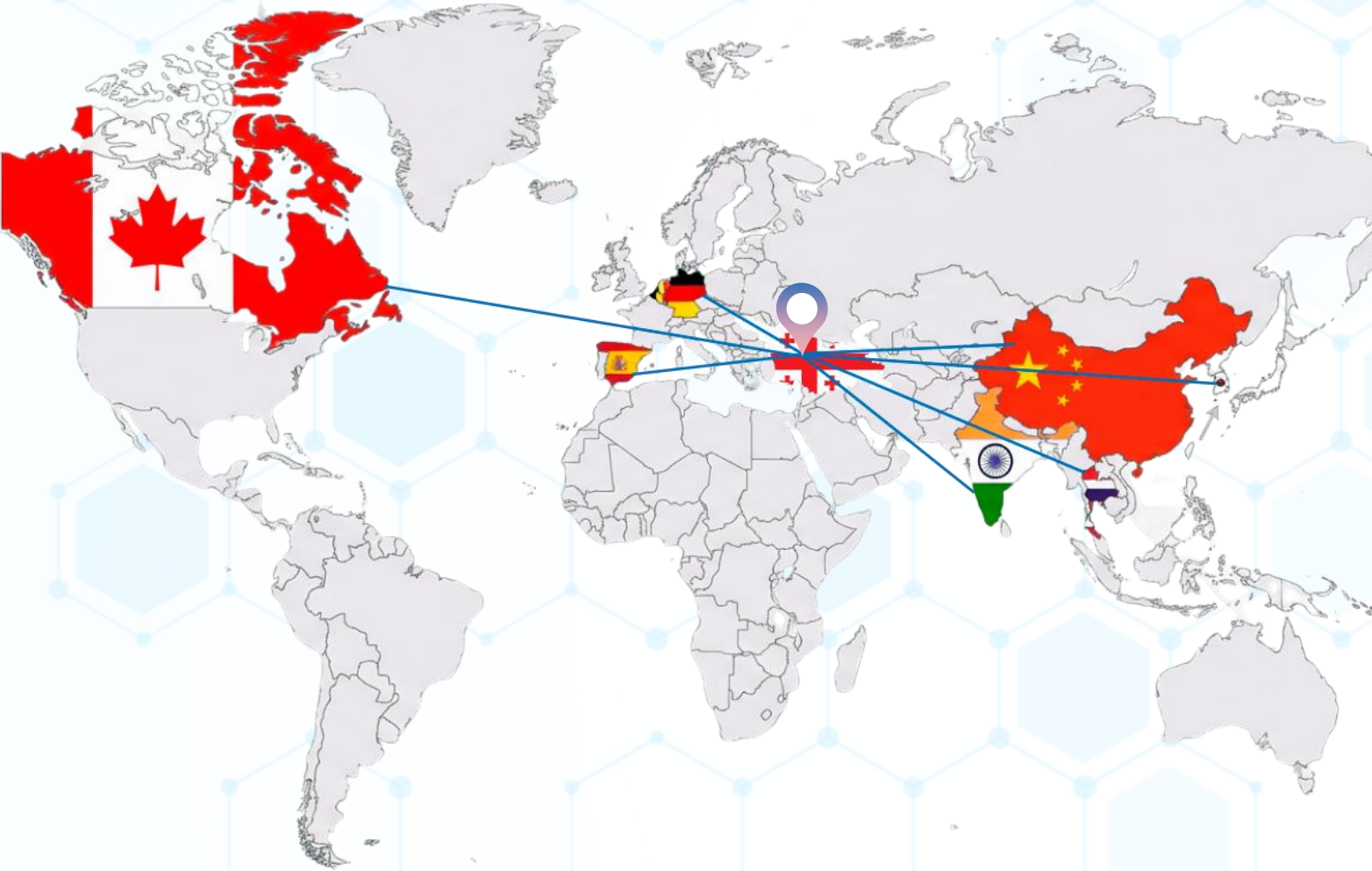
Our cooperation model is built on transparency, regulatory compliance, and a shared commitment to quality and long-term collaboration.

We carefully select partners whose products and manufacturing standards meet both international requirements and local market expectations.

Long-term and stable cooperation
Collaboration with GMP-compliant manufacturers
Focus on sustainable and mutually beneficial
partnerships



International Partner Network



- Pharmascience Inc. (Canada)
- Catalysis (Spain)
- Alchem_life (Spain)
- Tilman (Belgium)
- Gelita Health (Germany)
- GPO (Thailand)
- Global Pharma Healthcare (India)
- WEST-COAST International Inc. (India)
- JeminCare (China)
- HK inno N corp. (Republic of Korea)
- Dong – A ST. (Republic of Korea)
- JEIL Pharmaceutical Co. (Republic of Korea)
- SINSIN Pharmaceutical (Republic of Korea)
- GenuPharma (Republic of Korea)

Quality & Compliance

All products are handled in full compliance with local regulations and pharmaceutical standards.

Regulatory alignment

Ethical promotion standards

Compliance with healthcare regulations

Future Development & Infrastructure Investment

As part of our long-term development strategy, we are investing in the expansion of our infrastructure to further strengthen our distribution capabilities and ensure the highest quality standards.

Construction of a new, company-owned pharmaceutical warehouse fully compliant with GDP (Good Distribution Practice) standards. This investment will enhance operational efficiency, improve supply chain control, and support the sustainable growth of our partner products in the local market.